



Health Care System | Custom Network Solution

Problem Met

A large northern Pacific non-profit health care system needed to upgrade its printer system, and TallyGenicom delivered a custom network solution and reliable, economical serial-matrix printers.

With health care costs reaching unprecedented levels, health care systems need efficiency now more than ever. Every part of the information system must work seamlessly in order for consumers to receive the competitive pricing and service they deserve.

Finding the Right Fit

When the Radiology Department of the non-profit health care system wanted to upgrade its printer system, it required flexible, reliable printers that would save time and money. The printers would also have to be easy to set up and easy to use.

After considering a variety of major printer brands for the job, one of the department's managers quickly narrowed the field. She was looking for a printer that would easily accommodate four-part forms and card stock as well as a variety of different labels.

"We looked at a number of printers, including HP laser printers and Oki Data printers, but quickly narrowed the search to TallyGenicom and ELTRON/Zebra," said the department manager. "TallyGenicom had a decisive edge in terms of hardware flexibility. In addition, the printers also were extremely economical, on the front and the back ends."

TallyGenicom's Solution | Flexibility in More Ways Than One

The 2240 serial-matrix printer has a straight paper path and a flat-push tractor for jam-free operation and can accommodate up to six-part forms. Additionally, the printer can handle a workload of up to 10,000 pages a month. The manager also was sold on the idea that each printer could load up to four profile menus for form and label printing.

"Our operators print many diagnostic reports that contain radiology results and these are printed on four-part forms," said the department manager. "We were attracted to the TallyGenicom 2240's ability to print on card stock, labels and forms."

Customer Feedback

"Price was a big concern for our company, and TallyGenicom has the features we need at a price that fits in our budget. When we considered forms flexibility, easy of use, reliability and price, the TallyGenicom printers were a no-brainer. In addition, the team at Seattle Data went out of their way to make the initial printer set up seamless."

Department Manager

Solution Overview

Industry

Health care

Scenario

A large northern Pacific non-profit health care system needed highly flexible, reliable printers to compliment a systems upgrade.

Company Profile

Health care provider for more than 540,000 people

Benefits

Forms and paper flexibility, printer memory and jam-free straight paper path combine to offer value and performance.

Printers Used

100 TallyGenicom 2240 serial-matrix printers

Demographic Information

Radiology Department
Employees: Roughly 500 people in 23 locations.